ERP4Institute

A product of Karmick Solutions Pvt Ltd.

ERP4Institute is a specialized ERP solution for Educational Institutions and its franchises resulting in better management and enabling institutions with better decision making capabilities.

- ✓ Developed by working closely with premium institutions and domain experts in the education sector.

- ✓ Streamlines your Institution's process starting from admissions management to placement cell management.

- ✓ A range of modules of our ERP would facilitate you to manage your institution successfully. ERP4Institute helps in controlling the working and functionality of your institution.

✓ It strengthens the bond between students, teachers, parents, management and the administration staff of your institution.

✓ The open ended and scalable architecture enables our ERP to be customized according to your unique requirements.

✓ Concisely, ERP4Institute is a comprehensive and an extremely user friendly solution with Web 2.0 interface and mobile enabled ERP.

Need for an ERP for Education Institutions

Education in today's world has become highly competitive and so the institutions have also become highly student oriented. So in order to be different and ready for action the institutions need a central resource planning that can manage the entire information and operations of the institutions.

The basic challenges for an Institution

The basic challenge of an institution is to centralize, track, and resolve student issues, manage the various operations and information in a flawless manner and deliver quality result oriented education. On a day to day basis, following are the basic problems faced by the institution:

1. Operation is centered in administrative offices
2. Procedures are heavily bureaucratic
3. Information is out of date
4. Information is inconsistent and replicated
5. Functionality is scattered through organizational units

Traditional choices

1. An accounts office which manages the entire process of Fee collection, payments given to staff, admission charges etc or any amounts that are being transacted through various departments and branches of an Institute.

2. A group of teaching staff who have to deliver the education as well as manage the record of various tests and grades and even the attendance of the students which is prone to several mistakes leading to both student and teacher dissatisfaction. The teachers are also the interface between the parents and the students.

What ERP4Institute offers?

✓ Students place their enquiry online and institute follows up the student to help them get registered into the institute.

✓ Franchisee places enquiry online and institute contacts them to give information necessary to become franchisee.

✓ People in charge of back-office operations of institute/ franchise, i.e., center head, exam co-ordinator, CRM manager, gets an easy system to manage all information.

What ERP4Institute offers? (contd.)

- ✓ System allows to take care of student admission and their installment fees.

- ✓ System allows to manage different courses.

- ✓ Faculties can keep track of classes, exams, certifications and placement of students.

- ✓ System allows to track the business development activities of the institute.

- ✓ System allows to keep track of the inventory of all materials related to institute.

- ✓ System offers a friendly interface to the CRM people

- ✓ System generates various MIS reports for top level management of the organization.

Some glimpses of Admin Panel

Site admin can control everything related to the site from admin panel. Here are details on the functions of admin:

✓ **Add franchise** – Franchise details can be added based on the enquiry placed. Admin reserves rights to activate or de-activate a franchise.

✓ **Add course** – Admin can add all courses offered at the institute.

✓ **Add book** – Books related to a course can be added.

✓ **Collection report** – Amounts collected from all franchise can be viewed. Admin can also define the royalty percentage.

✓ **Enquiry alert** – Admin can see the new enquiries submitted.

✓ **Enquiry follow-up** – history of all enquiry follow-ups can be viewed.

✓ **Requisition management** – Requisition for books, study materials and certificate can be managed by admin. Requisitions come from the franchise. Admin can approve requisition in full or partially. It can be rejected also. Franchise gets alert accordingly.

✓ Content pages of the system can be easily managed using Content Management System.

✓ **Student management** – All student records can be viewed and their payment history can be viewed. Admin can also see if certificate has been issued to students.

✓ **Franchise management** – Here admin can view the registered franchises. He can view which course are being offered by a franchise, agreements and details of partners. If a franchise location or ownership gets changed, that is also logged into the system.

✓ **Various alerts** – Admin gets alert on low stock of materials and franchise agreement expiry. This helps them to take action on time.

✓ Various MIS reports are generated like monthly collection, student payment, franchise registration etc.

Admin Control Panel

Please login to access this secure area.

Username:
Password:

Login

Admin Utilities | Functional Tools | Course Management | Franchaise Management | Material Management | Requisition Management | Reports

You have successfully logged in...

Usefull Links

- > Add New Franchise
- > Add New Course
- > Add New Book
- > Collection Report

Enquiry Alert

- > New Enquiry (0)
- > Today's Pending Followups (0)

Requisitions Alert

- > Book Requisition (0)
- > Promotional Material Requisition (0)
- > Certificate Requisition (0)

Birthday Alert

No upcoming B`days till next month !!

Due Installments Alert

No Pending Installments within 15 days !!

Low Stock Alert

- > INTERNET (12)
- > EXCEL 2000 (12)

more

Franchise Expiry Alert

Agreement Expiry Alert

No franchise is going to be expired within 15 days !!

Stock Script

Execute

Franchise Registration

Personal Fact Sheet

Country *	:	India
Zone *	:	- Select Zone -
State *	:	- Select State -
District *	:	- Select District -
City *	:	- Select City -
Franchise Name *	:	

Name *	:	
Address *	:	
Email ID *	:	
Mobile No. *	:	
Office No. *	:	STD Code

Memorable Events

Date of Birth *	:	
Anniversary *	:	

Spouse Date of Birth *	:	

Educational Qualification

Add Course

* = Required Fields

Course Division*   :   - Select Course Division -

Course Name*   :   [   ]

Course Duration*   :   1 ⌄ Month

Status: :   ● Yes ○ No

Course Fees

Admission Fees : Rs. [   ]   Total Course Fees : Rs. [   ]   Monthly Installment : Rs. [   ]   Exam Fees: Rs. [   ]

Grade 'A' City   Discount : [   ] %

Grade 'B' City   Discount : [   ] %

Grade 'C' City   Discount : [   ] %

☐ is also BSS affiliated ?

Add   Cancel

Add Book Details

* = Required Fields

Book Name * : [   ]

Price * : [   ]

Quantity * : [   ]

Status : ⦿ Yes ◯ No

Courses for the book in GRADE 'A' * :

- Select Course -
BASIC
BEST/CCC
C PROGRAM/C LANGUAGE/ C
C++
CCE

Courses for the book in GRADE 'B' * :

- Select Course -
BASIC
BEST/CCC
C PROGRAM/C LANGUAGE/ C
C++
CCE

Courses for the book in GRADE 'C' * :

- Select Course -
BASIC
BEST/CCC
C PROGRAM/C LANGUAGE/ C
C++
CCE

[Add] [Cancel]

Student Payment Report

Search By	- Select Country -	- Select Zone -	- Select State -	- Select District -	- Select City -	- Select Franchise -

Select Report Type : Collection Report

Date : Month: Mar Year: 2012 **Generate Report**

Student Collection Report for Mar - 2012

Generate PDF

S1#	Franchise Code	Franchise Name	NonBss Collection(Rs)	Bss Collection(Rs)	Collection(Rs)	Lcc Royalty(Rs)
Bangladesh						
			No record found.			
India						
1	LFC00000001	Mr. V.N.Thakur	0	0	0	0
					Total :	0
					Total Collection :	0

Course Division List

+ Add Course Division

Sl #	Course Division Name	No of Courses	Status	Edit	Delete
1	HARDWARE AND NETWORKING	3	🔓	✏️	❌
2	DTP & MULTIMEDIA	5	🔓	✏️	❌
3	SOFTWARE	12	🔓	✏️	❌
4	FINANCIAL ACCOUNTS	4	🔓	✏️	❌
5	OTHERS	0	🔓	✏️	❌
6	LCC4KIDZ	0	🔓	✏️	❌
7	BSS	0	🔓	✏️	❌
8	mobile repairing	0	🔓	✏️	❌
9	TV repairing	0	🔓	✏️	❌
10	WPD	1	🔓	✏️	❌

ERP4Institute

Karmick Solutions
Technology Meets Perfection
An ISO 9001 : 2008 Company

Franchise Registration

Personal Fact Sheet

Country *	:	India	Name * :
Zone *	:	- Select Zone -	Address * :
State *	:	- Select State -	
District *	:	- Select District -	Email ID * :
City *	:	- Select City -	Mobile No. * :
Franchise Name *	:		Office No. * : STD Code

Memorable Events

Date of Birth *	:		Spouse Date of Birth * :
Anniversary *	:		

Educational Qualification

Qualification1 *	:		Institute1 * :
Qualification2	:		Institute2 :
Year1 *	:		Occupation * :
Year2	:		Nature of Work :

ERP4Institute

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Search By

Select Registration Date :

Select Batch :

Select Course :

Search By :

[View 1 to 2 of 2]   10 |◀ ◀ 01 ▶

Student List

■ - Pending ■ - Compl

Sl #	⊞ Student Name ⊞	Franchise	Reg. Code	Reg. Date	Batch Code	Course	Payment	Books	Certificate
1	sudhir kumar	Mr. V.N.Thakur	STU00000001	21-01-2012	B0001	DTP	■	■	
2	Manoj Pandey	Mr. V.N.Thakur	STU00000002	25-01-2012	-	-	■	■	

Some glimpses of Franchise Panel

User Name:

Password:

Login

Here franchise can manage materials and students. Following are the details on franchise functions:

✓**Course management** – They can view the courses assigned for them.

✓**Software listing** – Then can see the list of software being used.

✓**Profile management** – They can view and change their profile.

✓**Enquiry follow-up** – List of enquiries are displayed. Franchise can send follow-up enquiries from here.

✓**Requisition management** – Franchise can send requisition for books, promotional materials and certificates from this section. Status of a requisition can be viewed at any time.

✓**Batch management** – A batch can be created and one or more than one students can be added to a batch.

✓**Reports** – Franchise can see report on how many enquiries have actually got converted to admission. Thus revenue of the franchise can be judged easily.

Franchise Utilities	Functional Tools	Student Management	Requisition Management	Batch Management	Monthly Report Entry

Usefull Links

> Add New Student
> Request for Book
> Request for Promotional Material
> Manage Students

Enquiry Alert

> New Enquiry (0)
> Today's Pending Followups (0)

Due Installments Alert

No Pending Installments within 15 days !!

Birthday Alert

No upcoming B`days till next month !!

Your Agreement Expiry Alert

Agreement Expiry Date : 31-03-2013

Student Registration

Student Name *	:	First Name [ ] Last Name [ ]
Upload Image	:	[ ] Browse...
Country	:	India
Zone	:	East Zone
State	:	Bihar
District	:	Begusrai
City	:	Begusrai
Address *	:	[ ]
Pin Code	:	[ ]
Date of Birth *	:	[ ]
Phone No *	:	STD Code [ ] - [ ]
Gender	:	⦿ Male ◯ Female
Parent / Guadian Name *	:	[ ]

Education *

	Institution	Degree / Diploma	Div / Rank	Subject / Area	Place	Year
1.						
2.						
3.						

Add   Cancel

Student List

🟥 - Pending 🟩 - Complete

Sl #	⊞ Student Name ⊞	Franchise	Reg. Code	Reg. Date	Batch Code	Course	Payment	Books	Certificate
1	sudhir kumar	Mr. V.N.Thakur	STU00000001	21-01-2012	B0001	DTP	🟥	🟥	
2	Manoj Pandey	Mr. V.N.Thakur	STU00000002	25-01-2012	-	-	🟥	🟥	

Course/Payment Details

Admission Fees	Course Fees	Discount
Rs. 1,000.00	Rs. 12,000.00	Rs. 240.00 (2.00%)

Total Amount : **Rs.** 12,760.00

Down Payment : **Rs.** 3,000.00

Scolarship : **Rs.** 0.00

Total Paid Amount : **Rs.** 3,000.00

Due Amount : **Rs.** 9,760.00

Installment Interval * : [30 ▼] **Days**

No of Installments * : [3 ▼]

[Continue] [Cancel]

Expected Installment Structure

Actual Installment Structure

No installment is paid .

EMI : 1   EMI Date : 02-03-2012   EMI Amount : 3254.00
EMI : 2   EMI Date : 01-04-2012   EMI Amount : 3254.00
EMI : 3   EMI Date : 01-05-2012   EMI Amount : 3252.00

Add Book Requisition

Enter the no of Books for request   :   [1 ▾]

Select Batch(s)   :

```
- Select Batch-
B0001
```

1 .   Book Name :   [- Select Book - ▾]   Price :   Rs. 0   Quantity : [   ] Prefered Qty

[Add]   [Cancel]
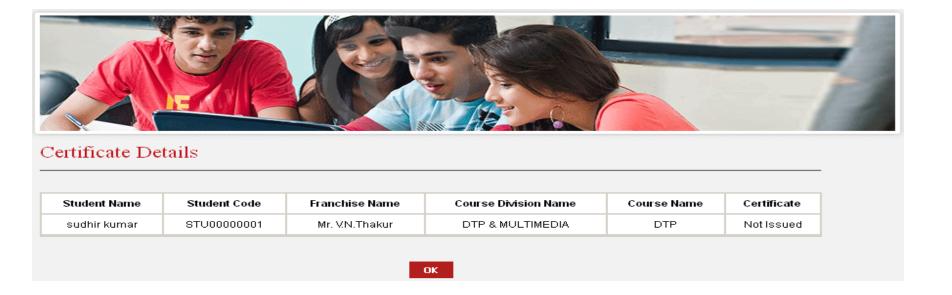
Books Requisition List

[+ Add Book Requisition]

Sl #	Book Name	Amount (Rs.)	Requisition Quantity	⊞Request Date⊞	Paid Amount	Adjustment/ Discount	Delivered Quantity	Request Status
1	POWER POINT	150.00	3	15-02-2012	Rs. 100.00	Rs. 0.00	2	Partial Complete

Student panel

Here students key in their name and code to view their certificate status.

Certificate Details

Student Name	Student Code	Franchise Name	Course Division Name	Course Name	Certificate
sudhir kumar	STU00000001	Mr. V.N.Thakur	DTP & MULTIMEDIA	DTP	Not Issued

OK

Case Studies

Problem

LCC is a big technical training institute with branches all over India and Bangladesh. They have many franchises in many parts of India. Maintaining records of all students and franchises manually was a big issue for them.

Solution offered

Karmick aimed at providing an ERP solution that could give LCC a consolidated view of business, better process control, enhanced inventory tracking, support for future business growth, improved business efficiency, and better data accessibility. The ERP solution helped them to manage all student and franchise records. They can manage all new enquiries, see payments due and view collections in any month. Their franchises also manage their own students through this system. Our system has smoothened their back-office management.

Outcome

- ✓ Easy access to complete information related to every student and franchise
- ✓ SMS alerts and email provides better productivity and work plan
- ✓ Greater focus on teaching
- ✓ Instant communication with all stakeholders
- ✓ Better level of satisfaction among parents as each child is taken care of personally

Problem

ICA is a large scale training institute for financial packages with branches all over India. They have many franchises in many parts of India. They were struggling to manage student and franchise data manually. They needed a system to track the classes assigned to faculties, managing courses and automate exam/ certification process.

Solution offered

Karmick has provided ICA an ERP solution that helps them to manage all student and franchise records. They can manage all new enquiries, see payments due and view collections in any month. They can manage stock of all materials, check and action on the requisitions placed by branches. Now they have a stable system to run almost everything of their back office through this system.

Outcome

- ✓ Easy access to complete information related to every student and franchise
- ✓ SMS alerts and email provides better productivity and work plan
- ✓ Greater focus on teaching
- ✓ Instant communication with all stakeholders
- ✓ Better level of satisfaction among parents as each child is taken care of personally

Our approach to ERP solution

- Process Definition and Workflow
- Gap Analysis
- Training Needs Assessment
- Security Profiles
- Communications Plan
- System Validation
- Customize and/or Tailor Training Materials
- Forms Definition and Reports
- Customization Requirements
- Benefits Realization Plan
- Technical Solution Architecture
- Global and/or Localization

ASK for customization to fit your needs

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To sum up:

This is a great tool for small to large scale education institutions to manage their daily backend operations and eliminate the need of too much paperwork.

Education Institutions assign huge budgets for maintaining student records in traditional formats which involves a great deal of tedious processes. In order to manage student records, the student information system, has become a critical element of any institution's business-application systems.

ERP4Institute is sure to increase the Institution's transparency, flexibility and student mobility, by automating its business processes and centralizing the institution's data.

Thank You!

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